# 2016 AAA Member Benefits for Cruise & Tour

# <u>CRUISE</u>

#### AmaWaterways

## **EXCLUSIVE MEMBER BENEFIT:**

EXCLUSIVE MEMBER BENEFIT: Cruise Duration	Discount
1 – 13-day cruises	\$300 per person discount plus Welcome Amenity
14+ day cruises	\$600 per person discount plus Welcome Amenity

#### Welcome Amenity

- Europe Cruises: Bottle of wine and box of chocolates
- Asia & Africa Cruises: \$50 per person onboard credit

# Azamara Club Cruises

#### EXCLUSIVE MEMBER BENEFITS FOR FIT (Individual Bookings) ONLY:

Azamara Club Cruises will offer AAA/CAA members **\$150 USD per stateroom onboard credit for ocean view staterooms or above** during selected booking periods during the year.

This offer will be available on selected ships and sailing dates on a year-round basis. Each quarter, the applicable offer, booking window, and sailing dates will be made available to you as the member benefit no later than 30 Days prior to the start of the Quarter. These offers are not combinable, and will be offered at the discretion of Azamara Club Cruises. Twenty select voyages per quarter.

# 2014 promotional booking periods are:

1st Quarter: January 1 - March 31
2nd Quarter: April 1 - June 30
3rd Quarter: July 1 - September 30
4th Quarter: October 1 - December 31

# **Carnival**

**EXCLUSIVE MEMBER BENEFIT:** Travel Agency will receive up to \$200 USD non-refundable onboard credit per stateroom on all sailing dates combinable with Fun Select Fares for both individual and group bookings. Offer is capacity controlled. Onboard credit value differs by category and sailing duration oultined in the table below.

Category	Interior	Oceanview	Balcony/Suite
Short Product (3-5 day)	\$50 USD per stateroom	\$75 USD per stateroom	\$100 USD per
			stateroom
Long Product (6 day +)	\$100 USD per	\$150 USD per	\$200 USD per
	stateroom	stateroom	stateroom

# **Celebrity Cruises**

 Member Benefits during selected booking periods: Up to \$75 per stateroom onboard spending credit.

 3-6 Day Cruises
 \$25USD

 7 + Day Cruises
 \$75USD

 Member Benefits are available on selected sailings and valid in ocean view and above. Member Benefit is combinable with one other offer. Offers are made at the discretion of Celebrity Cruises. Look for offers in T2T and on AICWEB

 2016 Promotional Periods:

 Q1 – Jan. 1 – March 31

 Q2 – April 1 – June 30

 Q3 – July 1 – Sep. 30

Q4 – Oct. 1 – Dec. 31

# **Crystal Cruises**

Up to \$250 per person onboard spending credit, maximum \$500 per stateroom, on applicable sailings. Member Benefit does not apply to Crystal Yachts sailing dates. When booking, mention group ID code G335 and cruise number to ensure Member Benefits. See AICWEB for list of applicable sailing dates.

# **Cunard Line**

Member Benefit consists of four (4) quarterly 30-day cruise sales offering onboard spending credit and reduced deposits.

# 2016 Promotional Periods:

Q1 – Jan. 11 – Feb. 12 Q2 – May 1 – May 31 Q3 – Aug. 1 – Aug. 31 Q4 – Oct. 1 – Oct. 31

# **Holland America Line**

# **EXCLUSIVE MEMBER BENEFIT:**

**Member Advantage Program (MAP):** A shipboard credit of up to \$50 per person (maximum 2 per stateroom) on selected sailings.

Cruise Length	Shipboard Credit Per Person
7-day Cruise	\$25 per person
8-Day or Longer Cruise	\$50 per person
Alaska CruiseTour	\$50 per person

Plus, a complimentary welcome letter in cabin, "with our compliments" card on canvas bag in cabin, onboard gift shop discount coupon and \$5 casino match play.

Promo Code: VAA (cruises) & VAU (cruisetours). Member Benefit valid for FITs and Groups.

See the AICWEB for list of applicable sailing dates and full terms and conditions.

# **Oceania Cruises**

# **EXCLUSIVE MEMBER REWARD:**

\$100 ONBOARD CREDIT PER STATEROOM COMBINABLE WITH FIT & OLIFE ADVANTAGE. NOT COMBINBLE WITH ANY OTHER OFFER INCLUDING GROUPS. AGENT MUST PROVIDE PROMO CODE AT TIME OF BOOKING: KAAAMEM

See the AICWEB for list of applicable sailing dates and full terms and conditions.

## **Princess Cruises**

**EXCLUSIVE MEMBER BENEFIT:** Member Benefit is a Princess Onboard Value Booklet (valued up to \$325) and a per person reduced deposit on applicable sailings available during <u>four</u> 30-day Cruise Sale periods.

# 2016 Promotional Periods:

Q1 – Jan. 11 – Feb. 12 Q2 – May 1 – May 31 Q3 – Aug. 1 – Aug. 31 Q4 – Oct. 1 – Oct. 31

# **Regent Seven Seas Cruises**

# **EXCLUSIVE MEMBER BENEFIT**

Up to \$500 per suite shipboard credit PLUS a group cocktail reception onboard on selected sailing dates.

See the AICWEB for list of applicable sailing dates and full terms and conditions.

**SPECIAL NOTE:** Travel Counselors calling Regent Seven Seas' Reservations department at 1-800-285-1835 or booking via the Travel Agent Center at <u>www.RSSC.com</u> must request AAA's member benefit when booking any applicable 2014 sailing. Agents should request the "AAA National Group".

# **Royal Caribbean International**

# **EXCLUSIVE MEMBER BENEFITS:**

Royal Caribbean International will offer AAA/CAA members the following member benefit during selected booking periods when a member books an applicable 5-night cruise or longer in a balcony stateroom or above:

Spa Treatment (member may choose from ONE of the following treatments:)

- La Thérapie Hydrolift Facial
- Swedish Massage
- Reflexology including Massage

Spa offer will be limited to one treatment per stateroom, and it will be at the guest's discretion as to which guest in the stateroom redeems the treatment. Offer valid only for bookings in balcony staterooms or above. Member Benefit is combinable with AAA Vacations amenities. Full details can be found on AICWEB.

# 2016 Member Benefit Booking Periods:

1<sup>st</sup> Quarter: January 1 – March 31

- 2<sup>nd</sup> Quarter: April 1 June 30
- 3<sup>rd</sup> Quarter: July 1 September 30
- 4<sup>th</sup> Quarter: October 1 December 31

#### **Seabourn**

## **EXCLUSIVE MEMBER REWARD:**

\$300 per suite (double occupancy) onboard spending credit on select departures. Singles receive \$150 per suite.

See the AICWEB for list of applicable sailing dates and full terms and conditions.

# **Uniworld Boutique River Cruise Collection**

#### **EXCLUSIVE MEMBER BENEFIT:**

Cruise Duration	Discount
3 – 13-day cruises	\$125 per person
14+ day cruises	\$250 per person

In addition, during AAA Exclusive Cruise Sales, members will receive a double member benefit that is combinable with AAA Vacations departures and all advertised promotions.

**2016 AAA Exclusive One Month Sales (***Double member benefit savings combinable with all offers***)** April 1 - 30

Sept. 1-30

#### Viking River Cruises

#### **EXCLUSIVE MEMBER BENEFIT:**

Cruise Duration	Discount
8 – 13-day cruises	\$125 per person shipboard credit*
	(Max \$250 per stateroom)
14+ day cruises	\$200 per person shipboard credit*
	(Max \$400 per stateroom)

\* **Note:** Shipboard credit is valid for onboard purchases - bar, boutique and excursions - but **cannot** be used for onboard gratuities.

#### Viking Ocean Cruises

#### **EXCLUSIVE MEMBER BENEFIT:**

All cruises	\$250 per stateroom shipboard credit*

\* **Note:** Shipboard credit is valid for onboard purchases - bar, boutique and excursions - but **cannot** be used for onboard gratuities.

# <u>TOUR</u>

African Travel EXCLUSIVE MEMBER REWARD: \$100 off final payment of land tour

#### Alexander+Roberts

#### **EXCLUSIVE MEMBER BENEFITS:**

- \$55 per person discount on "Free Style" independent programs of 5 days or longer.
- Receive \$115 off pp on all products, including Small Ship cruising, except for independent 'FreeStyle Travel' programs.

Valid for AAA members booking through AAA Travel Agency.

# <u>ATI</u>

#### EXCLUSIVE MEMBER BENEFIT:

AAA/CAA privately branded booking engine that provides members with access to a wide range of products and outstanding rates that compete aggressively with Expedia, Travelocity and hotels.com.

10% off second hotel or Exclusive Getaway booking made in a 12 month period

\$25 rebate on DriveAmerica bookings

\$50 credit on optional excursion while on an Escorted Motorcoach or Air Tour

#### **Avanti Destinations**

#### **EXCLUSIVE MEMBER BENEFIT:**

Supplier agrees to the following exclusive Member Benefit for Individual and Group Bookings:

- AAATOUR50: \$50 off per person on packages of 3 night's accommodations or longer (must include a full day excursion per person to qualify for the member benefit). Can't be combined with the \$100 member benefit.
- **AAATOUR100:** \$100 off per person on packages of 7 night's accommodations or longer (must include two or more full day excursions per person to qualify for the member benefit).
- **AAACAR:** \$25 off a car rental of one week or more. Can be combined with \$50 or \$100 member benefit.

Applies to Latin America, Europe, and Asia

#### **Brendan Vacations**

#### **EXCLUSIVE MEMBER BENEFIT**

# Customized Ireland & Scotland, including Locally Hosted, Self-Drive and Private Chauffeur Vacations:

\$25 per person member benefit discount (for bookings of \$1,500 or more per person land only). \$40 per person member benefit discount (for bookings of \$2,000 or more per person land only). **Ireland, Scotland & Worldwide Guided Vacations:** 

\$40 per person member benefit voucher towards an optional excursion. \*Except "Castles & Manors"

Boutique Journey, which receives \$40 per person discount.

# Canada a la Carte

#### **Exclusive Member Reward:**

\$25 per person Member Reward benefit on CANADA à la Carte land vacation packages with a minimum three (3) nights or longer stay. Offer applicable to a maximum of \$50 per room. Single traveler receives maximum of \$25 per room.

The Member Reward value will double on booking with a spend of \$2,500 per person.

Member Reward benefit applies to reservations made through AAA Travel Agency locations.

New for 2016: Canada a la carte has created five exclusive "un-shoppable" packages with enhanced

## AAA Member Benefits like:

- AAA MEMBER EXCLUSIVE -\$50 (per adult) credit at any Explore Rockies Retail Store when staying in Banff
- AAA MEMBER EXCLUSIVE Journey Book a personalized travel photo book that provides a great way to combine the best photos from your vacation into a professional hardcover book

#### <u>Contiki</u>

#### **EXCLUSIVE MEMBER BENEFIT**

- \$50 optional excursion voucher which can be used while on tour for any METime optional activities. Valid on trips 7+ days.
- \$75 optional excursion voucher for two excursions.
- \$100 excursion credit for three or more excursions.

*Excludes 3<sup>rd</sup> party operated programs: Egypt, Turkish & Croatian Sailing and Thai Island Hopper.* 

#### **Insight**

#### **EXCLUSIVE MEMBER BENEFIT:**

\$40 voucher\* per person toward payment of selected optional tours on all escorted motor tours (with exceptions). \*There is no member benefit available for third party operated itineraries. Third party operated itineraries include but are not limited to: Alaska, Eastern Mediterranean (Egypt, Greece, Israel and Turkey), India, Jordan, and Peru. Insight Gold itineraries are included in AAA Vacations and have a different member benefit and AAA Vacations amenity. For Insight Gold itineraries the Member Benefit is included in the AAA Vacations Amenity of \$150 AAA Visa Gift Card per person in their documents prior to departure.

#### **Member Choice Vacations**

# **EXCLUSIVE MEMBER BENEFIT:**

\$50 discount per person for all itineraries except (below).

• \$100\*\* discount per person for Antarctica, Beauty of Japan, Canadian Rockies & Alaska Cruise, Complete South America, Exploring South Africa, Victoria Falls & Botswana, Galapagos & Machu Picchu, Legendary Waterways of Europe, Pearls of Asia, Spectacular Scandinavia.

\*Some exceptions apply, such as AAA Vacations which may have a different Member Benefit, plus a AAA Complimentary Inclusion.

\*\*If any of the above tours are discontinued, Tour Operator will provide a substitute itinerary at the \$100 discount per person member benefit level.

# Micato Safaris

#### **EXCLUSIVE MEMBER BENEFIT:**

\$150 gift card per person valid for safari gear and clothing on Micato's online Safari Shop.

#### **Pleasant Holidays**

#### **EXCLUSIVE MEMBER BENEFIT:**

**For Hawaii, Mexico, Central America and select Caribbean\* Packages:** Supplier agrees to provide a \$50 certificate per booking toward the purchase of optional activities, tours and excursions in Hawaii, Mexico, Costa Rica, Belize and Caribbean. Member benefit does not apply to fly/drive only packages.

\*Antigua, Aruba, Bahamas, Dominica, Dominican Republic, Jamaica, Puerto Rico, St. Lucia and U.S. Virgin Islands.

**For Tahiti, Fiji and South Pacific Packages:** Supplier agrees to provide members an \$80 per booking discount off the package price.

#### Australia, New Zealand, Europe, and select Caribbean\*\* packages:

Supplier agrees to provide members a \$50 per booking discount off the package price.

\*\*all Caribbean destinations except for Antigua, Aruba, Bahamas, Dominica, Dominican Republic, Jamaica, Puerto Rico, St. Lucia and U.S. Virgin Islands.

**For Mainland US & Canada Packages:** Supplier agrees to provide \$25 off any Mainland USA or Canada booking. American Queen Steamboat includes \$25 cabin discount. Member benefit does not apply to Fly/Drive only packages

**For Air by Pleasant:** Supplier agrees to provide \$125 per ticket Discount, on all Air by Pleasant business or first class tickets purchased by AAA members, sold through AAA Travel Agencies.

In addition, Supplier will offer AAA members a Bounce Back Offer to be booked within 12 Months of their original holiday with no travel expiration date. The following offer applies:.

- \$25 per booking discount off of the members next vacation to Mainland USA or Canada that includes three night's accommodations
- \$50 per booking discount off of the member's next vacation to Hawaii, Mexico, Caribbean or Central America , or on American Queen Steamboat cruises
- \$100 per booking discount off of the member's next vacation to Australia, New Zealand, Tahiti, Fiji, Cook Islands and Europe.

Bounce Back Offer does not apply to Air by Pleasant

#### <u>Journese</u>

#### **EXCLUSIVE MEMBER BENEFIT:**

**For Hawaii, Mexico, Central America and select Caribbean\* Packages:** Supplier agrees to provide a \$50 certificate per booking toward the purchase of optional activities, tours and excursions in Hawaii, Mexico, Costa Rica, Belize and Caribbean. Member benefit does not apply to fly/drive only packages.

\*Antigua, Aruba, Bahamas, Dominica, Dominican Republic, Jamaica, Puerto Rico, St. Lucia and U.S. Virgin Islands.

**For Tahiti, Fiji and South Pacific Packages:** Supplier agrees to provide members an \$80 per booking discount off the package price.

Australia, New Zealand, Europe, and select Caribbean\*\* packages:

Supplier agrees to provide members a \$50 per booking discount off the package price.

\*\*all Caribbean destinations except for Antigua, Aruba, Bahamas, Dominica, Dominican Republic, Jamaica, Puerto Rico, St. Lucia and U.S. Virgin Islands.

**For Mainland US & Canada Packages:** Supplier agrees to provide \$25 off any Mainland USA or Canada booking. American Queen Steamboat includes \$25 cabin discount. Member benefit does not apply to Fly/Drive only packages

**For Air by Pleasant:** Supplier agrees to provide \$125 per ticket Discount, on all Air by Pleasant business or first class tickets purchased by AAA members, sold through AAA Travel Agencies.

In addition, Supplier will offer AAA members a Bounce Back Offer to be booked within 12 Months of their original holiday with no travel expiration date. The following offer applies:.

- \$25 per booking discount off of the members next vacation to Mainland USA or Canada that includes three night's accommodations
- \$50 per booking discount off of the member's next vacation to Hawaii, Mexico, Caribbean or Central America , or on American Queen Steamboat cruises
- \$100 per booking discount off of the member's next vacation to Australia, New Zealand, Tahiti, Fiji, Cook Islands and Europe.

Bounce Back Offer does not apply to Air by Pleasant

# Rocky Mountaineer

# **EXCLUSIVE MEMBER BENEFIT**

AAA/CAA/AMA Exclusive	Combinable with all bookings	Combinable with all bookings and	
Member Benefit	and promos (min 7 nights)	promos (3-6 nights)	
GoldLeaf		\$50 per adult onboard souvenir credit	
SilverLeaf	\$50 per adult onboard souvenir credit	\$35per adult onboard credit	

1) Supplier agrees to the following exclusive Member Benefit for Individual and Group Bookings:

<u>Note</u>: both AAA/CAA/AMA guests will get the onboard credits in CAD as the merchandise onboard will be charged in CAD as well

**AAA/CAA**/AMA **Exclusive Packages Promotional Offers:** In additional to the Member Benefits, Rocky Mountaineer will provide a promotional AAA/CAA/AMA Exclusive Package Option on select dates. These Exclusive Packages will be mutually agreed upon by Rocky Mountaineer and Club for select promotions and valid on select itineraries. To get Exclusive Package Option, Club MUST get pre-approval from Rocky Mountaineer and contact their Regional Business Development Manager. Offer is subject to change.

Promotio	onal Offer: Minimum 7	Promotional Offer: Minimum 3-6
nights or	Select Dates	nights on Select Dates

AAA/CAA/AMA Exclusive	Free Vancouver Hotel & Tour, Fre	ee Vancouver Hotel plus
Package Options on	plus Member Benefit (\$100pp Me	ember Benefit (\$50pp for
select dates	for GoldLeaf & \$50 PP for Gol	oldLeaf & \$35 PP for SilverLeaf)/
	SilverLeaf) 4 n	night min

# <u>Tauck</u>

# **EXCLUSIVE MEMBER BENEFIT:**

Supplier will offer AAA members a Member Benefit of a discount off all Supplier air. In the unusual case where Supplier air is not available for sale, Supplier will provide a \$50 per person\* allowance on the tour price.

- \$75 off the purchase of Tauck air on all domestic (US & Canada) itineraries/all dates.
- \$150 off the purchase of Tauck coach class air on all international itineraries/all dates.
- \$300 off the purchase of Tauck business class air on all international itineraries/all dates.

\*In order to get the AAA Member Benefit, the agent/client must request Tauck air. If the client wishes to use FF miles and Tauck air is available, there is no allowance. The \$50pp allowance is only available when Tauck air is requested, but not available.

# <u>Trafalgar</u>

# **Exclusive AAA Member Benefit**

# Trafalgar Operated Itineraries

\$40 voucher per person toward payment of optional tours on all escorted motor coach tours, with the exception of:

- City Breaks & Mini Stays
- Third Party Operated itineraries\*
- Custom groups

Member Benefits are not available on City Breaks, Mini Stays or Third Party Operated itineraries.

• Third Party Operated itineraries/destinations include but are not limited to - Asia, Alaska, Eastern Mediterranean (Egypt, Greece, Turkey, & Middle East), Mexico, Central and South America

Non-Third Party Operated itineraries with no optional excursions available will be offered a \$40 pp discount instead of an excursion voucher.

# Travel Bound

# • EXCLUSIVE MEMBER BENEFITS:

Credit: \$25 discount pp (\$50 max per booking) for public sightseeing OR \$40 off a one-way Private Transfer per booking, based on a minimum hotel stay of three nights or longer.

- Transfer/sightseeing should be in one of the cities booked. Available for all cities as long as there is public sightseeing or private transfers available and must be booked at least 14 days prior to departure.
- Form to be created to be sent by AAA agent to <u>aaamemberbenefit@gta-travel.com</u>. Auto response will be generated to AAA agent as email is received.
- Form to be handled by Travel Bound Opps team and credit provided on booking as long as above requirements are met.
- Travel Bound team to advise agent by email of action taken.

# **Travel Impressions EXCLUSIVE MEMBER BENEFITS**

our C	Credit member benefit for Individual bo	okings:	
	Destination	Minimum	Tour Credits*
		Purchase	
	All destinations except US/Canada	\$3,500 minimum booking value	\$50
	US & Canada	\$2,000 minimum booking value	\$25

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Tour credits can be used toward the purchase of optional tour excursions for all destinations. If the destinations doesn't have excursions to choose from a discount would be offered instead.

Bounce Back offer for AAA members:

- \$100 Bounce Back discount for future travel with a minimum booking price of \$4,000. •
- Next trip must be booked with twelve (12) months of the original travel date, with travel • completed within fifteen (15) months of original booking.
- Bounce Back Offers are non-transferable, non-combinable, and have no cash value. •
- Offer is for members only one member reward per booking allowed ٠
- Tour credits are applicable for FIT sales.

Group member benefit: Specific member benefit for groups will be determined on an individual basis.